



# **Retirement Readiness**

Some Practical Steps

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A business of Marsh McLennan

# Important notice

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In addition, if this presentation contains information about a particular financial product, you should refer to the Product Disclosure Statement for that product.

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# Retirement

### What is retirement to you?



Retirement flexibility





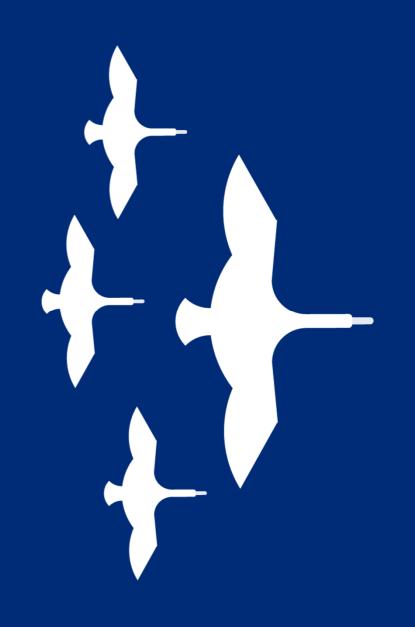


Transition options (work hours can be dropped by employers)

# What is your 'freedom' figure?

# How much will you need to have a satisfying and financially free retirement?

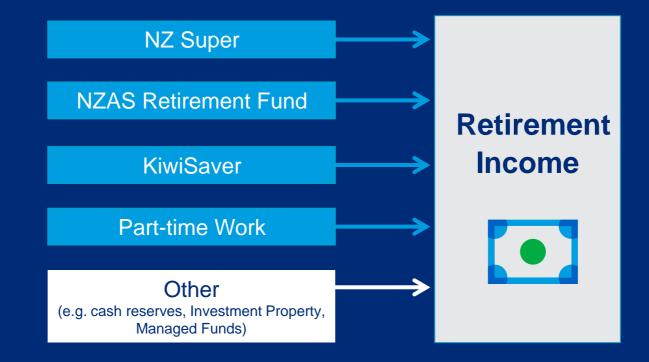
#### How do you work out what you will require?



#### No Frills v Choices (and the impact of inflation)

| Changes in Total Weekly Expenditure<br>by Household group 2022-2023 |                        | Total Weekly Expenditure \$ |                                       | Change 2022-2023 |             |
|---|------------------------|-----------------------------|---------------------------------------|------------------|-------------|
|   |                        | 2022                        | 2023                                  | \$               | %           |
| One-person<br>households  | No Frills - Metro      | 781.07                      | 826.26                                | 45.19            | 5.79        |
|   | No Frills – Provincial | 650.34                      | 689.54                                | 39.20            | 6.03        |
|   | Choices - Metro        | 1,107.12                    | 1,163.09                              | 55.97            | 5.06        |
|   | Choices - Provincial   | 1,217.84                    | 1,263.35                              | 45.51            | 3.74        |
|   |                        |                             |                                       |                  |             |
| Two-person<br>households  | No Frills - Metro      | 931.17                      | 989.02                                | 50.85            | 5.46        |
|   | No Frills – Provincial | 800.38                      | 849.82                                | 49.44            | 6.18        |
|   | Choices - Metro        | 1,578.15                    | 1,665.85                              | 87.70            | 5.56        |
|   | Choices - Provincial   | 1,263.03                    | 1,330.30                              | 67.27            | 5.33        |
|   |                        |                             | · · · · · · · · · · · · · · · · · · · |                  | CPI = 6.00% |

# How will you fund your retirement?



# What are your NZAS Retirement Fund options when you leave?

- Become a Retirement Account member (subject to meeting the eligibility criteria).
  - You will have full access to the funds in your Standard Balance.
  - If you meet the criteria, you may also be able to withdraw from your Locked-in Balance.
  - You will be able to access your Standard Balances (and eligible Locked-in balances) as a lump sum or regular withdrawal.
  - You won't be able to contribute any further money into the Fund.
  - You can refer to the Retirement Account Membership Fact Sheet and the Options for members aged 65+ for more information.

#### Or

• Cease your membership and withdraw all your Standard Balances (subject to meeting criteria).

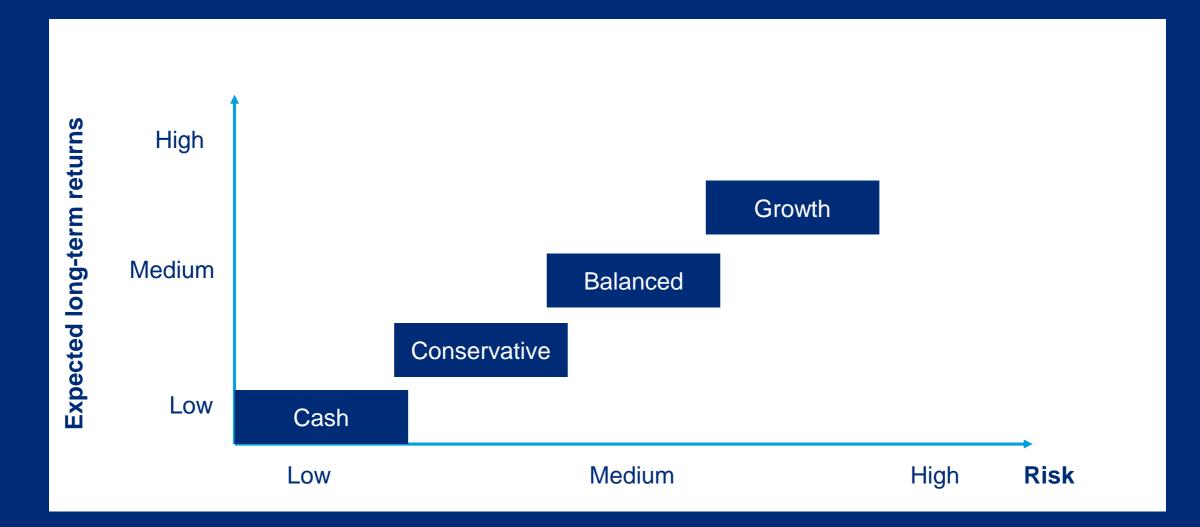


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# NZAS Retirement Fund and KiwiSaver



# NZAS Retirement Fund investment options and how to use them



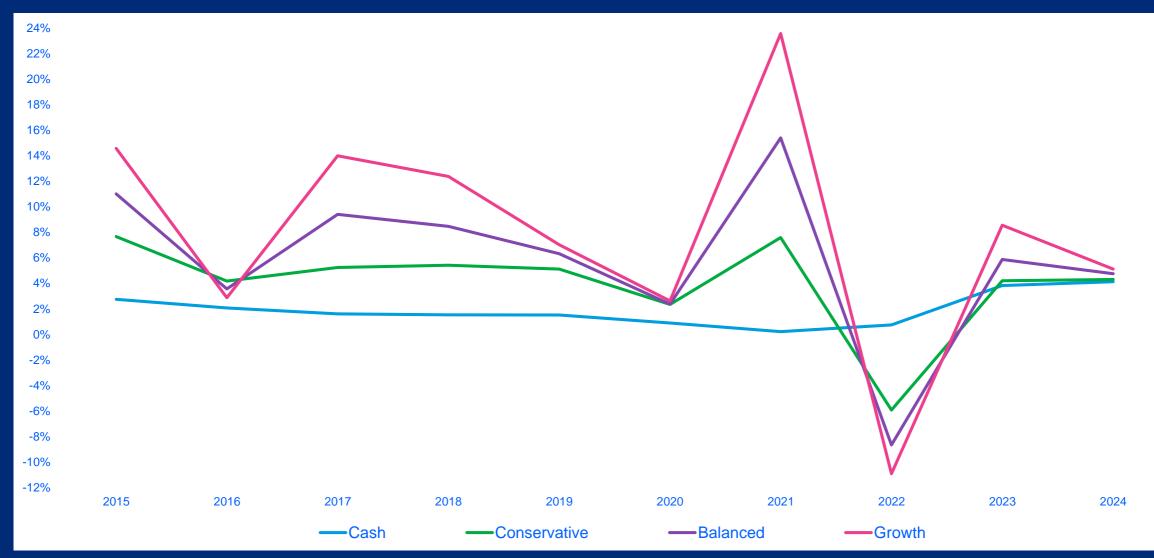
### **Investment returns**

|      | Growth | Balanced | Conservative | Cash |
|------|--------|----------|--------------|------|
| 2024 | 5.11   | 4.75     | 4.30         | 4.13 |
| 2023 | 8.54   | 5.86     | 4.19         | 3.82 |
| 2022 | -10.92 | -8.66    | -5.93        | 0.73 |
| 2021 | 23.56  | 15.39    | 7.58         | 0.22 |
| 2020 | 2.61   | 2.36     | 2.34         | 0.89 |
| 2019 | 7.02   | 6.31     | 5.11         | 1.51 |
| 2018 | 12.36  | 8.46     | 5.41         | 1.53 |
| 2017 | 13.98  | 9.40     | 5.24         | 1.60 |
| 2016 | 2.87   | 3.56     | 4.17         | 2.06 |
| 2015 | 14.56  | 11.00    | 7.66         | 2.74 |

Returns are after tax and investment related costs. The Fund year runs 1 July to 30 June.

### **Investment Returns**

#### After Tax and Investment related Costs



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## A reminder about contributions

- For Subsidised members, minimum contributions are set at:
  - 10% Employer Contributions (pre-tax)
  - 4% Member Contributions (unless you contribute 3% to KiwiSaver in your first year)
- You can contribute additional amounts up to a total member contribution of 20% of your Base Salary, via payroll.
- You can choose to lock in some, or all, of your contributions to the Fund. A portion of your Employer Contributions equal to 3% of your base salary (less contribution tax) would then be paid to your locked-in account.
- Locked-in contributions count for government contributions, unless your KiwiSaver provider claims them first!
- You can make changes to the amount you contribute and suspend locked-in contributions by completing the "Application to Change Contributions" form found on the website.

## What is KiwiSaver?

KiwiSaver is a voluntary savings initiative designed to make it easier for New Zealanders to save for their future.



**Employer contributions:** 

At least 3% of your before-tax salary



**Employee contributions:** 

A minimum of 3%, or you can choose to contribute more: 4%, 6%, 8% or 10% of your before-tax salary through your employer Additional voluntary contributions can be made Funds are generally locked in \_\_\_\_\_ until age 65

Your withdrawals from KiwiSaver are tax free, though your investment earnings are taxed based on your Prescribed Investor Rate (PIR)

## What are the benefits of KiwiSaver?

- Government Contributions:
  - Receive \$521.43 into your KiwiSaver account each year if you contribute at least \$1,042.86.
  - The Government Contribution year runs 1 July to 30 June.
- There are two ways to contribute:
  - Via payroll (compulsory for the first year of membership).
  - Via internet banking.



### Other things to consider in retirement



Where do you want to live?

What do you want to do?

Wills and estate planning

**Rest homes** 

**Funeral plans** 

## Where to get more information

#### Tools

NZAS Retirement Fund Member website <a href="https://www.nzasretirementfund.com/documents.html">https://www.nzasretirementfund.com/documents.html</a>

- Product Disclosure Statement
- Website Guide
- Financial Adviser Checklist
- Options for members aged 65+ Fact Sheet
- Insurance Cover Fact Sheet
- KiwiSaver and the Fund FAQs
- Retirement Account Membership Fact Sheet
- Mercer Retirement Income Simulator <a href="https://supercalcs.co.nz/ris9/mst-kiwisaver">https://supercalcs.co.nz/ris9/mst-kiwisaver</a>
- Sorted
  - Retirement Calculator https://sorted.org.nz/tools/retirement-calculator/
  - Work out your Retirement Number Work out your retirement numbers start planning today » Sorted
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